

About QPS Marine Ships

QPS Marine Ships is a specialist shipbroking firm focused on the purchase and sale of both existing vessels in the secondary market and newbuild ships. We work closely with shipowners, charterers, investors, and financial institutions to identify opportunities, share market insights, and provide up-to-date intelligence on vessel values, market trends, and transactional activity.

When a shipowner is considering selling a vessel or acquiring new tonnage, our experienced brokers actively source suitable opportunities from the global market. We manage discussions with counterparties and their brokers and carefully negotiate all commercial aspects of each transaction. Our role extends beyond price negotiation to include coordinating all contractual and logistical details required for the successful transfer of ownership and the vessel's physical delivery.

Shipping markets are dynamic, and shifts in market conditions can influence buyer and seller expectations during negotiations. Our brokers are skilled in navigating these changes, addressing potential issues constructively, and guiding all parties toward mutually beneficial outcomes while minimizing the risk of disputes or transaction cancellations.

When representing passive investors or financial buyers, QPS Marine Ships provides additional advisory support. This includes assisting with employment strategies, sourcing charter opportunities, recommending reputable vessel managers, and overseeing related commercial agreements to ensure the vessel is positioned for long-term operational and financial success.

QPS Marine Ships is an independent shipbroking and advisory firm specializing in the sale and acquisition of vessels across the global maritime market. With a client-focused approach and deep industry expertise, we provide tailored brokerage, market intelligence, and advisory services to shipowners, investors, charterers, and financial institutions. Our commitment is to deliver clear advice, efficient execution, and long-term value at every stage of a transaction.

